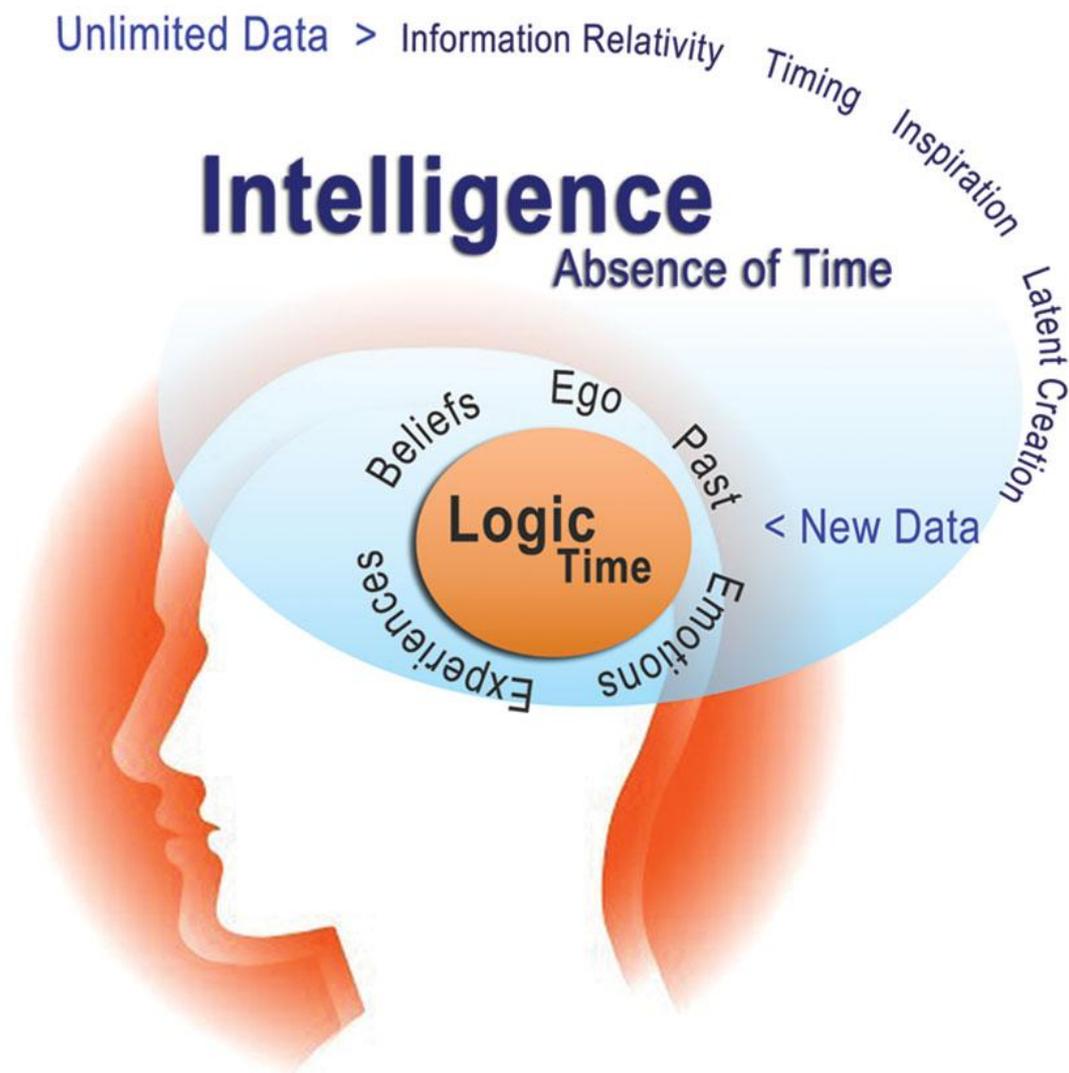


TIME INTELLIGENCE PROCESS & OUTSTANDING PERFORMANCE



The double dictionary for Time and the absence of time (Timeless)



Overview of the Book (BACK COVER):

There is an enormous difference between Intelligence and Logic.

Logic is the knowledge and experiences of the past. Logic has to do with the part of the information that has been known to us in any way such as: memory, books, the Internet, etc.

Intelligence is a constant tendency of defining the total information concerning one or more areas of knowledge. It is all the known and unknown information concerning each area of knowledge. It is that which comes as information through what we call Inspiration, Insight, Foresight, and Intuition. It is all that which can bring about the additional information, information which was nonexistent until that moment. It is all that which leads to transcendence, to material creation with perspective and to Outstanding Performance.

So, Logic is the past (time) and Intelligence is that which is considered nonexistent, that which does not exist in the past, in time.

The majority of humans use their Logic (knowledge and experiences) to solve problems and manage situations. This means that they try based on the past and the information they have from the past, to see the future through it. In other words, they try to solve the problem mainly by using that which has created the problem, which is the past and the inability to adapt the past, the lack of information of the past, due to which, the problem is created.

The absence of time is not something metaphysical, theological or philosophical. It is directly connected to the Intelligence Process, the path towards Intelligence. It is scientifically proven and something completely practical and applicable.

Understanding the Absence of Time means understanding the information that is constant and unchangeable in time (Principles), understanding of the information that is not affected by time and space, matter and energy, but that affects and forms matter and energy in time and space. Understanding of these concepts (Principles), as well as the understanding of a frame and sequence of principles, Values – Rules and Dexterities - Properties, is the understanding of the Intelligence Process itself.

In this book we try to ascribe in an as much as possible plain way, without wanting to oversimplify the understanding of the Intelligence Process and the practical meaning it has in our daily life, but mainly the meaning it has in Businesses and Organizations.

The understanding of the Intelligence Process creates and offers a new world that is constantly and in action, aware of and learning about the enormous difference between Intelligence and Logic.

UNITS

TIME, INTELLIGENCE PROCESS & OUTSTANDING PERFORMANCE

LIFE WITH LOGIC, LIFE WITH INTELLIGENCE

COMMUNICATIONAL MATERIAL – DIALOGS

THE DOUBLE INTERPRETATIVE DICTIONARY ABOUT TIME AND ABSENCE



Contents

FIRST UNIT: TIME, INTELLIGENCE PROCESS & OUTSTANDING PERFORMANCE	5
PROLOGUE.....	6
Introduction.....	8
1. What Intelligence Process is.....	10
2. The relation between the notions of “TIME” and “EGO” and their effect on the Intelligence Process and Material Creation.....	12
3. The understanding of the notions “OBSERVATION” and “CONSCIOUSNESS” and the way they affect the “EGO”	15
What “OBSERVATION” is not.....	16
4. What Absence of Time (“TIMELESS”) is and how it is documented.....	18
5. How Intelligence Process is connected to “TIME” and Absence of Time (“TIMELESS”).....	20
6. What Principles and Values are, what Latent Creation is and what the relation between Principles and the Absence of Time is	24
7. What is Information, what is Intelligence , and what is their relation to the Principles	26
8. What Information Timing is, what it depends on and how it affects Intelligence.....	28
9. The relation of Time and Absence of Time with our Life attitude and the formation of our brain	30
10. Intelligence origination	34
11. The “OBSERVATION” of the Intelligence Process	36
12. Information Timing and its relation with the Intelligence Process and the Outstanding Performance.....	38
13. A summary and a way.....	43
RELEVANT BIBLIOGRAPHY	45
SECOND UNIT: LIFE WITH LOGIC, LIFE WITH INTELLIGENCE.....	46
Introduction.....	47
1. Objective determination and management.....	49
2. Entrepreneurship and the real Usefulness to Others	52
3. Approaching others for the first time, creating a new relationship	53
4. Principles, Values and skills – qualifications which means mindset, behaviors and perspective in collective action..	55
5. Principles and their relation with Information Relativity and Timing	59
6. Communication with our environment, which in business mainly means communication with suppliers and customers.....	63
7. Knowledge, action and changes in our life and further evolution.....	65
8. Management, Leadership and Power	71
Trying to manage and set the important aspects	71
Trying to concentrate Power	72
How long-lasting and highly pleasant situations affect us - How long-lasting and highly unpleasant situations affect us ..	73
Menial leadership and the “Humble Leader”	73
The sense of self-preservation and development and the post-competitive viewpoint.....	75
Management, leadership and their relation with “EGO - TIME” and the Absence of Time	76
9. Unity, the Whole and Intelligence	77
10. Facing Logic with Intelligence.....	80
THIRD UNIT: COMMUNICATION MATERIAL – DIALOGUES	82
INTRODUCTION:.....	83
QUESTION / ISSUE 1: A Reality and a Prediction:.....	84



QUESTION 2: What is the meaning of logic in your lives and what is the meaning of intelligence? Have you pondered about this?.....86

QUESTION 3: Which is the way you set or determine goals and how do you act upon them in your personal and professional life?.....87

3.1 subject: TO ΣΤΕΛΑΙΟ and everyone who wants to learn, how to find Intelligence87

3.2 “INTENTION”, TIME, & ABSCENCE OF TIME:90

3.3 A FREE MIND, A FREE MAN:.....90

QUESTION 4: Have you determined if there are differences and if yes which are they, when on one hand you function based on the fulfillment of your desires and needs and on the other hand functioning by seeing things with a clear view?92

QUESTION 5: Can you identify the truth of a situation for which you have set goals through a strong desire or if the need to fulfill that desire has moved you away from the real truth of the situation?93

5.1 THE PROBLEM AND ITS SOLUTION:93

5.2 THE POSITIVE OUTCOME OF MATTERS:93

5.3 THE ACTION IN OUR LIFE:94

QUESTION 6: Which are the principles and values that determine your lives and in which case would you deviate from them or reconsider them?.....95

6.1 PRINCIPLES, INTELLIGENCE & LOGIC:95

QUESTION 7: What are the principles and values when one functions through logic? What are the principles and values when one functions through Intelligence? Can you identify the essential differences?.....96

QUESTION 8: What does solving my problems mean to you (personal or professional) with logic and what solving my problems with intelligence? Can you see a difference or differences?.....97

8.1 KNOWLEDGE, LOGIC AND INTELLIGENCE :97

QUESTION 9: What does the principle that regards respect of the existence and not of the “ego”, mean to you?99

9.1 THE EFFECTIVE MANAGEMENT OF THE “EGO”:99

9.2 THE HUMBLE AND CHANGE MANAGEMENT:99

QUESTION 10: What do you believe about relationships and how have they affected so far your personal and professional life?.....101

10.1 PRINCIPLES & RELATIONS:101

FOURTH UNIT: THE DOUBLE INTERPRETATIVE DICTIONARY ABOUT TIME AND THE ABSENCE OF TIME 102

THE DOUBLE INTERPRETATIVE DICTIONARY ABOUT TIME AND THE ABSENCE OF TIME 103

EPILOGUE 118



FIRST UNIT: TIME, INTELLIGENCE PROCESS & OUTSTANDING PERFORMANCE



PROLOGUE

This book is dedicated to J. Krishnamurti (1895 – 1986, Madanapalle, Andhra Pradesh / India), the man who for more than 60 years has tried to help us develop the ability to distinguish the great difference between Intelligence and logic. The man who tried to show us, how Time and Absence of Time affect our Intelligence. The man who clearly showed how Time affects us and decreases our intelligence evolution.

None of the various parts, the various references included in this particular book is not something novel, something new. Everything mentioned here have been said thousand years ago from different people in different parts of our planet and different periods of time. Therefore all these references that you will read are one more “translation” in the language of today. Eventually what might be new is the synthesis of all this towards a direction that concerns the possibility of distinction of the enormous difference between Logic and Intelligence, through the Intelligence Process understanding for the formation of an attitude of living which allows Intelligence to unfold and leads to creation with perspective and outstanding performance¹.

Another, posterior “translation” of all this whose essential part was completed in about a month, was made afterwards, but also in parallel with this book. Through this “translation” was created a second book much simpler in comparison to the previous one, entitled “The True, the Beautiful and their Absolute relation with Intelligence and Creation” which treats exactly the same issues in a much more simple way and from a completely different path.

We aim through these books and by their manner of writing, at this cycle of time, and through IPC-Net (www.ipcteam.net) as well, that all the mentioned to be understood in their very essence by most of the people. We are certain that all this will continue to be reworded again and again, the exact same things, via different “translations” in the following years, the following generations and always in the language of the corresponding period of time that can make it simple and comprehensive in a way that can be integrated in the daily life of more and more people in the world.

This book has been written mainly for Companies and Organizations’ Management and Executives, while it is also useful on a personal level for anyone who would want to comprehend the effect of Time on the Intelligence Process as well as for whoever desires to comprehend the enormous difference between logic and Intelligence as well as how they determine the quality of our life.

In addition to the approaches of Jiddu Krishnamurti, as well as others with similar mindset such as Eckhart Tolle, this book, as well as the book with the title “The True and the Beautiful and their absolute relation to Intelligence and Creation”, that treatise the exact same issues in a much simpler manner and from a completely different path, these two books boost things to unreel, mainly in the area of latent – without action - creation and generally in whatever related with the Intelligence Process.

Finally, through a third book entitled: “The Intelligence Process. Relativity and Timing of Information”, that has been written to fulfill the communicational needs mainly between the people of the exact sciences, enquiring the relations of information and Intelligence with matter and energy, we believe that we cover yet another basic dimension of the Intelligence Process, joining the assumption of the exact sciences with that of the theoretical sciences.

Through the trilogy mentioned above, communicating in three different “languages”: a) one addressing mainly Management and Business Executives, b) one addressing a wide range and any party interested and c) one addressing mainly people of the exact science, we try to widen as much as possible, the comprehension of the empirical field of the Intelligence Process that has enormous practical value, by entering new data.

¹ **Outstanding Performance:** the performance in the areas of interest that exceeds by far the expectations and the anticipated abilities of individuals and groups.



The new data has to do with the determination of the Intelligence Process, as well as with the fact that the way for someone to discover the truth may be personal, but for the discovery of this way the comprehension of the participation of constant and unchangeable information in time (Principles) and the connection between this information and information that alters in time (a net of Principles, Values and Qualifications – Abilities) is determining. We will see that a net of Principles and Values can support the Intelligence Process and transmit valuable information from the Intelligence field to the field of logic. We will also see that by this way we have a constant broadening of logic, a constant tendency for logic to approach Intelligence. We don't under any circumstance want to create the impression that on one side there is the "bad Time" and the "bad logic" and on the other there is the "good Absence of Time" and the "good Intelligence". We aim for the Union and not the Division not only in these two levels of logic and Intelligence, but in general, to the constant broadening of the limits of logic through the continuous and deep understanding of the Intelligence Process.

We cannot renounce the fact that in this life we are also Time and according to the prevailing viewpoint in action, that we are predominantly "Time – EGO" or even, for some people the incorrect viewpoint that we are exclusively "Time – EGO". But we can bind what we believe that we mainly are ("Time – EGO) to what we discover that we are additionally (Absence of Time). Besides that which indisputably binds us in Time, that is to say in life, in the Absence of Time, is the irrevocable fact that we are all passers by. That is to say that our relation to the absence of time in fact, is irrevocable. If we do not forget this, if we can constantly keep this in mind, every moment, just as an irrevocable fact and not as a loss, as something sorrowful, this is a good start to comprehending the Unity of Time in relation with the Absence of Time, the unity of logic with Intelligence.

As a continuation of this effort we founded the social network IPC-Net (Intelligence Process Cooperation Network) that aims to be active in the whole world with objective the promotion of the Intelligence Process to Enterprises and Organizations. We acknowledge the fact that today Administrations and Business Executives and Organizations effect and will effect even more the turn of events on our planet. This is the reason for our orientation and for the priorities that we set for the promotion of the Intelligence Process. (More to the Annex I: and also to the following website: www.ipcteam.net)

The Management of the Intelligence State in Enterprises and Organizations must become a constant internal process with plan, actions and results measurement.

Simon S.

February 2012

Note: *I would like to apologize in advance for the repetitions that you will see while reading the book. Some of them were intentional and others happened unconsciously in the effort to describe essential viewpoints on the relation of Information and Intelligence with matter and energy. I would also like to apologize for the length of some sentences and for anything that doesn't follow the rules of writing. The writing style is spontaneous and it doesn't follow the rules of writing. Furthermore, I don't have the talent of writing. Moreover, now at the age of 60s, I can't become a writer quickly and all of a sudden just because I decided to describe some viewpoints that I find substantial and incredibly useful for everyone.*

All these intentional and unconscious repetitions have happened rightly or wrongly and I hope that they will give you opportunities while reading the book to see many times with a greater attention the notions that are needed to be understood but not memorized.

I don't support that understanding comes through repetition. Through repetition we just have another chance to see what we saw before, what was initially described, in a clearer perspective, in another point of view. Something that with the first or the second look can give a new image, it can evolve and transform through repetition because, finally, it is something that has an immense extent and incredibly many ways of understanding.



Introduction

Time as well as the Absence of Time, are the two exclusive factors that affect our Intelligence Process. Time as well as the Absence of Time, are the factors that are responsible for the development of Logic and the Intelligence emergence in everyone.

Our mention of the Absence of Time has no philosophical or metaphysical orientation, but is an everyday fact that we ignore. We are so strongly affected by space and time that we ignore the Absence of Time and the enormous practical meaning of this situation in our everyday life. In chapter 4: "What is the Absence of Time ("Timeless") and how it is documented", in the present book, as well as in the book: "The Intelligence Process: Relativity and Timing of Information", there are validation references of the Absence of Time as well as references to as what is the practical meaning of this comprehension.

Addressing mainly to Businesses and Organizations' Administration, and also anyone interested, we attempt to present the enormous difference between Logic and Intelligence.

Logic, which is past knowledge and experience, tries to move on to the future by using data from the past. The result is that it reproduces the past with poor variations and projects it to the future.

Intelligence is a constant tendency of defining the total information concerning one or more areas of knowledge. It is all the known and unknown information concerning each area of knowledge. Intelligence includes Inspiration, Intuition, Insight, Latent, (without action) creation and so the Transcendancy that Intelligence causes to our evolution planning, to a problem solving, to opportunity exploitation, has a huge quality and intensity difference in relation with Logic.

The development of the Intelligence Process should be a continuous internal operation. Through the IPC Network, we support the development of the Intelligence Process in Companies and Organizations through relative applications, to the ones who are interested.

Logic should be restricted in the areas where it is necessary and so Companies and Organizations should not try in vain to plan the future based on Logic, but they should let Intelligence unfold, forming a new environment with incredible perspective._

The experiential understanding of the effect of Time, as well as of how the Absence of Time affects our Intelligence Process, moves the quality of the brain (cerebral – cognitive functions) from the field of gathering and managing Information, which today is a process implemented by computers, to the process of today which is Information Relativity². Moreover, as we shall see, it introduces and documents Information Timing³ as an element of the Intelligence Process and not as an inexplicable incident of luck, creating the requirements for the development of the Intelligence of the future.

The enormous difference of the potential of Intelligence in relevance to logic, as well as the way in which we can simply broaden the limits of Intelligence and restrict the range of logic in our daily life, can only be perceived if we observe the effects of TIME to "EGO" (Self - Identity) in our life and in extension to our Intelligence Process, as well as if we comprehend the way to manage the "EGO".

Outstanding Performance and Sustainability depend not so much on the quantitative dimension of time management, meaning where and how I distribute time, but mainly on the **qualitative dimension**.

² **Information Relativity:** Evaluating and choosing information – interpreting information. As a result, an amount of information acquires meaning and perspective in a way that it can cause an event or a sequence of events that lead to a change or a creation perceived by senses.

³ **Information Timing:** Coordination and Concurrence of Information - Conjunction – Luck – Set-up of Information – Synchronicity. As a result, an event or a sequence of events become real and are placed in space and time in the form of a change or a creation perceived by senses.



The **qualitative dimension** of time management refers mainly to understanding the effects of time as well as understanding the effects of the **Absence of Time** in the Intelligence Process and as a consequence in Material Creation.

*Men of action, Managers and Executives face a big “trap”. By living with deadlines and standards in order to create (Material Creation) they don’t understand the negative effects of time and the fact that **the biggest part of creation is a result of perceptions and life attitude**, not of action (deadlines and standards). Men of action are the children of time because action is deadlines and standards and deadlines and standards are time.*

*Many people believe that “Time is money”. The certain thing is that **money**⁴ that has Perspective is actually time and absence of time, just like music is sounds (notes) and pause. There is no music without pause.*

Ahead of us, there is a fascinating path for the evolution of the Intelligence Process. We believe that this understanding in an individual level as well as collective action through the IPC Network and in general, will make this path easy in its practical implementation and incredibly more exciting.

⁴ **Money** in Ancient Greek means something that is useful and not just currency. So money could also be information, social relations and generally anything we regard as useful.



1. What Intelligence Process is

As **Intelligence Process**, which ultimately leads to action, creation or avoidance of action, we could define a series of processes, which are:

1. **Information** (Gathering, organizing (storage) and invocation - use of Information)
2. **Relativity** (Valuation and Choice of Information - Way of Interpreting Information). As a result, a set of information acquires meaning and perspective so it can support the causing of an event or of a sequence of events that will lead to a change or create something perceived by senses.
3. **Timing** (“Έλευση”, Coordination and Concurrence of Information - Conjuncture – Luck – Set-up of Information – Synchronicity). As a result, , δηλαδή εξαιτίας της “έλευσης” και του συντονισμού, της σύμπτωσης, της αλληλουχίας πληροφοριών, an event or a sequence of events become real and are placed in space and time as a change or as a creation perceived by senses.

Then, based on the above, follows, implementation, the monitoring of results and the corrections - modifications or discontinuation of evolution, the cancellation, or repeal.

Through the Intelligence Process we collect and manage information that comes to us which may concern our relationships with the environment, with nature, with the people around us, with ourselves. Through the Intelligence Process we perceive the world around us and beyond and we face situations, problems, we create opportunities, we discover the new. The quality of our Intelligence Process determines the quality of our life.

By improving the Intelligence Process in an Organization we improve the quality and performance of all its Critical Processes. The Projects – Actions that regard processes improvement acquire a dynamics that leads to Outstanding Performance with Continuation.

The above elements of Intelligence Process (**Information, Relativity, Timing**) interact with each other. They are not separate elements, preceding or following one another, but they constitute a whole of simultaneous action in the operation of the Intelligence Process.

But as we will see below and mainly in chapter 10 “Intelligence origination” of the first unit, the Intelligence Process occurs anywhere in different ways and it is not a “privilege” of the humans.

The constant understanding of an important cognitive area brings enormous changes in our life. For example, we have been trying for hundreds of years to understand the nature and the properties of light, of energy, of fire, of radiations and other relative things such as electrical energy, chemical energy, wind energy, energy from waves etc while uniting all these efforts to understand light, to understand energy. This effort for a broader understanding leads us to the Unity of all the above and we result to their source, which is the photon. On the other hand, this effort to understand brings more and more practical value in our life. For example, just about 150 years ago, the better understanding of the electrical energy brought and still brings a revolution in our daily life. There is an enormous practical value in the understanding of every important cognitive area.

Seeking the truth around a cognitive area might seem for many years theoretical and without any practical meaning, as the one about electricity which centuries ago, e.g. when the observation of electrical phenomena was described by Thales of Miletus (around 600 BC) when he found that a piece of electron (amber) rubbed on dry cloth attracts small pieces of straw, that is why it is called electricity, brought the beginning but not the understanding of the practical meaning of this knowledge which came hundreds of years later.